

# Jens Matthias Arnold

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T +33(1) 4524-8722, Born 1974 in Borken, Germany, German Citizen.

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## EXPERIENCE

**OECD Economics Department.** August 2006 - present  
Current post: Head of Brazil and Argentina Desk

**Groupe d'Economie Mondiale, Institut d'Etudes Politiques (Sciences Po), Paris**  
Lecturer in the Master's programme 'Economics of International Relations'  
2006 – 2011

**World Bank Group, Development Economics Research Group, Washington, DC.**  
Economist in the International Trade Team.  
May 2004 – July 2006

**Organization for Economic Co-operation and Development.** Paris, France.  
Trainee in the Trade Directorate, 2001.

**German Development Institute.** (Government-funded think tank for Development Policy)  
Berlin, Germany and Prior Field Research in Argentina.  
Trainee in the Latin America division, 1999.

**Centro de Estudios sobre Ciencia, Desarrollo y Educación Superior-REDES,** Buenos Aires, Argentina. (Coordinating institution of the RICYT – Red de Indicadores de Ciencia y Tecnología Iberoamericana)  
Researcher in a Project on Argentina's Export Performance, 1998

## EDUCATION

**PhD in Economics.** Bocconi University, Milan, Italy  
International PhD program conducted in English  
Thesis Committee: Gianmarco Ottaviano, Beata Javorcik, Alessandro Turrini

**Master of Science in Economics.** Universitat Pompeu Fabra, Barcelona, Spain  
One-year Master's Program in English. Coursework in Economics, Econometrics

**Diplom-Volkswirt (5-year degree in Economics).** Mannheim University, Germany  
Average Grade: "Excellent"

**Visiting Student.** Universidad de Buenos Aires, Argentina, 1998  
Coursework in Economics, Latin American History, Economic Development of Argentina

## LANGUAGES

German (native)  
English : fully fluent in reading, writing and speaking  
Spanish : fully fluent in reading, writing and speaking  
Portuguese: fluent in reading and speaking, basic in writing  
French : fluent in reading, writing and speaking  
Italian : fluent in reading and speaking, good in writing

### Publications

- “Services Reform and Manufacturing Performance: Evidence from India.” (with Beata S. Javorcik, M. Lipscomb and A. Mattoo), **Economic Journal**, Volume 126, Issue 590, 2015.
- “Tax Policy for Economic Recovery and Growth” (with B. Brys, C. Heady, A. Johansson, C. Schwellnus and L. Vartia), **Economic Journal**, Volume 121, Issue 550, 2011.
- “Gifted Kids or Pushy Parents? Foreign Acquisitions and Plant Productivity in Indonesia” (with Beata Javorcik), **Journal of International Economics** Volume 79, Issue 1, 2009.
- “Does Services Liberalization Benefit Manufacturing Firms?” (with Beata Javorcik and Aaditya Mattoo), **Journal of International Economics**, Volume 85, Issue 1, 2011.
- “Exports vs. FDI in German Manufacturing: Firm Performance and Participation in International Markets” (with Katrin Hussinger), **Review of International Economics** Volume 18, Issue 4, 2010.
- “Export Behavior and Firm Productivity in German Manufacturing. A firm-level analysis” (with Katrin Hussinger), **Review of World Economics**, Volume 41, Issue 2, 2005.
- “Services Inputs and Firm Productivity in Sub-Saharan Africa: Evidence from Firm-level Data” (with Gaia Narciso), **Journal of African Economies** 2008 17(4):578-599, 2008.
- Have more strictly regulated banking systems fared better during the recent financial crisis? (with Ruediger Ahrend). **Applied Economics Letters**, Volume 18, Issue 5.
- Structural Reforms and the Benefits of the Enlarged EU Internal Market: Still Much to be Gained. (with Andreas Woergoetter). **Applied Economics Letters**, Volume 18, Issue 13, March 2011.
- “Solow or Lucas? Testing Growth Models using Panel Data from OECD Countries” (with Stefano Scarpetta and Andrea Bassanini). **Research in Economics**, Volume 65, Issue 2, June 2011.

### Working papers

- “Who gains from better access to credit? Heterogeneous firm responses and the reallocation of resources” (with Lisandra Flach), OECD Economics Department Working Papers, forthcoming.
- “Structural policies and productivity: evidence from Portuguese firms”, OECD Economics Department Working Papers, No.1259,
- “Reducing inequality and poverty in Portugal” (with Carlos Farinha Rodrigues) , OECD Economics Department Working Papers, No. 1258
- “Boosting export performance in Portugal”, OECD Economics Department Working Papers, No.1257
- “Dividing the pie in Brazil: income distribution, social policies and the new middle class” (with João Jalles), OECD Economics Department Working Papers, No. 1105, January 2014.
- “Improving the Tax System in Indonesia”, OECD Economics Department Working Papers, No. 998, 2012.

- “Raising Investment in Brazil”, OECD Economics Department Working Papers, No. 900, 2011.
- “The sharing of macroeconomic risk: who loses (and gains) from macroeconomic shocks” (with Rudiger Ahrend and Charlotte Moeser), OECD Economics Department Working Papers, No. 877.
- “Prudential regulation and competition in financial markets” (with Rüdiger Ahrend and Fabrice Murin), OECD Economics Department Working Papers, No. 735
- “Product Market Policy, Allocative Efficiency and Productivity” (with Stefano Scarpetta and Giuseppe Nicoletti). OECD Economics Department Working Papers 616, June 2008.
- “Structural reforms and the benefits of the enlarged EU internal market: Much achieved and much to do” (with Peter Höller, Margaret Morgan and Andreas Wörgötter), OECD Economics Department Working Papers, No. 694
- “Do Tax Structures Affect Aggregate Growth ? Evidence from a Panel of OECD Countries.” OECD Economics Department Working Paper 643, October 2008.
- “Do corporate taxes reduce productivity and investment at the firm level? Cross-country evidence from the Amadeus dataset.” (with Cyrille Schwellnus) OECD Economics Department Working Paper 641, October 2008.
- “The Impact of the TRIPS Agreement on Developing Economies”. Discussion draft at the OECD Trade Directorate drafted during traineeship, Paris, August 2001
- “Insufficient Regulation as a Barrier to Competition: The Privatization of the Telecommunications Sector in Argentina” (in German). *DIE Working Paper*, German Development Institute, Berlin, October 1999

#### POLICY NOTES AND BOOK CHAPTERS

- “Taxes and Firm Performance: evidence from the OECD.” (with Åsa Johansson, Christopher Heady, Bert Brys and Laura Vartia) in: *Tax Reform in Open Economies*, edited by I. Claus, N. Gemmell, M. Harding and D. White. Edward Elgar, 2009.
- “Services in the Zambian Economy” (with Aaditya. Mattoo). in: *Services Trade and Development. The Experience of Zambia*, edited by A. Mattoo and L. Payton, Palgrave-MacMillan, May 2007
- “Telecommunications: The Persistence of Monopoly” (joint with Boutheina Guerhazi and Aaditya. Mattoo) in: *Services Trade and Development. The Experience of Zambia*, edited by A. Mattoo and L. Payton, Palgrave-MacMillan, May 2007
- “The Productivity Effects of Services Liberalization in the Czech Republic”, *Beyond Transition Newsletter*, World Bank and CEFIR/Moscow, April/June 2006 (with Beata Javorcik and Aaditya Mattoo)

#### CONFERENCES AND SEMINARS

- RIDGE Workshop on Productivity and Growth, Rio de Janeiro, December 2016.
- 4th ECB / CBRT Joint Conference on Economic Growth and Income Convergence, Izmir, Turkey, September 2016.
- EC Seminar on Reforms driving Recoveries – Learning from the experiences of Portugal, Ireland, Latvia and Spain, Lisbon, April 2016.
- Seminario Latam - Camara Espanhola em São Paulo, São Paulo, February 2016.
- Economic Growth - the Expectations and Tools, Czech National Bank, Prague, November 2012.

- FINLAWMETRICS 2011, 6<sup>th</sup> International Conference on Financial Regulation and Supervision, Bocconi University, Milan, June 2011.
- Eighth Annual Conference of the Euro-Latin Study Network on Integration and Trade (ELSNIT), Inter-American Development Bank. Paris, October 2010
- Comparative Analysis of Enterprise Data (CAED) Conference, Imperial College, London, September 2010
- Workshop on "Productivity and Internationalisation: A micro-data approach", sponsored by the Dutch Ministry of Economic Affairs, The Hague, September 2010
- ECB Fiscal Workshop on "Challenges for Government Revenues in the EU", Frankfurt, December 2008.
- Joint ECB/Banque de France/Conference Board conference on "The creation of economic and corporate wealth in a dynamic economy", Frankfurt, January 2008
- Conference on "Understanding and Predicting Productivity Growth", Sveriges Riksbank, Stockholm, Sweden, November 2007
- Fifth Annual Conference of the Euro-Latin Study Network on Integration and Trade (ELSNIT), Inter-American Development Bank. Barcelona, October 2007
- Fourth Annual Conference of the Euro-Latin Study Network on Integration and Trade (ELSNIT), Inter-American Development Bank. Paris, November 2006
- US International Trade Commission, Washington, DC, May 2006
- European Bank for Reconstruction and Development. London, January 2006
- Trade Seminar Series. World Bank, Washington, DC, October 2005
- Seventh Annual Conference, European Trade Study Group. Dublin, September 2005
- Economics of Industrial Development Conference, London School of Economics. December 2004
- LACEA Regional Integration Network Conference. Montevideo, December 2004.
- Trade Seminar Series, World Bank. Washington DC, November 2004
- Research Department Seminar, Inter-American Development Bank. Washington DC, September 2004
- Trade Seminar Series, World Bank. Washington DC, August 2004
- Third Annual GEP Postgraduate Conference, Leverhulme Centre for Research on Globalisation and Economic Policy (GEP). University of Nottingham, May 2004
- IGIER Seminar Series. Bocconi University, Milan, February 2004
- Invited Seminar, CERAS, Ecole Nationale des Ponts et Chaussées. Paris, February 2004

#### AWARDS

Mannheim University, Karin Islinger Prize for the Best Master's Thesis (2001)  
 Pompeu Fabra University, Fellowship for M.Sc. Economics (2001)  
 Republic of Italy, 3-year fellowship for Ph.D. at Bocconi University (2002)

#### REFEREE FOR ACADEMIC JOURNALS

Journal of International Economics, Economics of Transition, Journal of Industrial Economics, Canadian Journal of Economics, Applied Economics Quarterly, Review of World Economics, World Bank Policy Research Working Papers, Integracion & Comercio, Bulletin of Economic Research.

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